

Job offer for Partnerships Manager at Eau Vive Europe

Eau Vive Europe is an international solidarity association under the 1901 law. It works to support the Eau Vive Internationale federation in its missions in Sub-Saharan Africa, including: freshwater security, access to clean drinking water, hygiene and sanitation for as many people as possible, food security, health, education, the environment, citizenship, employability, leadership and civic engagement among young people, the local economy, etc.

Eau Vive Europe is based in Tinqueux, France, with a secondary office in the Île-de-France region. It is looking for a Partnerships Manager to expand and coordinate its network of partners in France, Europe, and elsewhere in the world, as well as to raise funds, etc.

MISSIONS AND RESPONSIBILITIES

Working closely with the Support Functions Unit of Eau Vive Internationale and the directions of the Eau Vive Pays associations in Africa, the main missions of the Partnerships Manager are:

1. Expand the social base and visibility of the Eau Vive Europe association

- Develop and implement a strategy and tools for recruiting and retaining members, supporters, and donors.
- Develop the association's reputation and raise awareness of it in its immediate environment, in France and Europe;
- Participate in any event likely to raise awareness of the association and its work.

2. Develop research and fundraising and corporate and foundation sponsorship in France, Europe, and North America.

- Develop and implement a strategy and tools for prospecting and fundraising from companies, foundations, and individuals for grants, donations, and bequests;
- Develop and implement a strategy and prospecting tools, as well as actions to mobilize public funds (response to calls for projects, decentralized cooperation, water agencies and unions, other French and European public donors, etc.);
- Develop, implement, and monitor a plan to retain and prospect donors and public and private funders in collaboration with project teams in various African countries;
- Monitor relationships with partners in France, Europe, and North America (technical and financial reporting, etc.);
- Support "Eau Vive" volunteer branches and entities that wish to organize local events and fundraising activities within their area of operation.

3. Facilitate and monitor the Eau Vive Internationale network in France, Europe, and North America

- Develop actions to mobilize, inform, and network volunteer groups throughout France, Europe, and North America to support Eau Vive Internationale's work in Africa;

- Support initiatives to create volunteer groups and assist them in improving the organization and effectiveness of their local actions (development education, fundraising, etc.);
- Organize an annual event to bring together volunteers and support groups from France, Europe, and elsewhere in the world;
- Ensure compliance with the “Eau Vive” label (charter of values, graphic charter, information on Africa, etc.).

4. Other missions

- Contribute to discussions on private and public partnership strategies for the Eau Vive Internationale movement in France, Europe, North America, and elsewhere in the world;
- Support and participate in the organization of events and meetings with partners or prospects;
- Support any project that contributes to the diversification of funding sources;
- Create or update partnership monitoring tools (donor database, public and/or private funder database, etc.);
- Carry out any mission or task entrusted by Eau Vive Europe and/or Eau Vive International with the aim of promoting and expanding the Eau Vive International network in France, Europe, North America, and elsewhere in the world.

POSITION'S REPORTING LINE

Administratively, the Partnerships Manager reports to the Board of Directors of Eau Vive Europe.

Functionally, the Partnerships Manager reports to the Executive President of Eau Vive Internationale.

DESIRED PROFILE

Required skills:	Required qualities:
<ul style="list-style-type: none"> - Master's degree: Business school, political science, international relations, international development, sustainable development, economics, marketing, etc. - Experience and knowledge of associations, NGOs, companies, or sales/marketing. - Knowledge of CSR and sponsorship. Knowledge of the development cooperation sector, international solidarity, and related issues would be a plus. - Good computer skills (Word, Excel, web, etc.). - Working languages: French and English. 	<ul style="list-style-type: none"> - Analytical and summarizing skills and excellent writing skills. - Good interpersonal skills with partners, ability to listen and observe, ability to work in a multicultural and international environment. - Curious and open-minded, with an interest in the non-profit sector and a commitment to international solidarity. - Ability to work in a team and help build a friendly and positive working atmosphere.

JOB CONDITIONS

- Permanent contract: Full-time equivalent
- Place of work: Tinqueux with travel in France, Africa, and elsewhere in the world
- Remuneration: to be discussed depending on profile and experience
- Other legal benefits: health insurance, etc.
- Start date: February 2026

Applications to be sent to: evi.ufs@eau-vive-internationale.org

- A letter of application serving as a cover letter
- An up-to-date resume

Application deadline: December 20, 2025